

# Evolving virtual cards for the global travel industry

## Mastercard™ Wholesale Program

Driving B2B payments between travel agencies and suppliers globally.

Bringing the industry together to agree mutually beneficial and predictable pricing for travel transactions.

• 1 GLOBAL SOLUTION • 6 FLEXIBLE PRICING TIERS • DELIVERING CHOICE •

TIER 1

TIER 2

TIER 3

TIER 4

TIER 5

TIER 6

Travel Agencies

Travel Suppliers

BENEFITS FOR TRAVEL AGENCIES

BENEFITS FOR TRAVEL SUPPLIERS

✔ **Acceptance peace of mind**

Remove the risk of ADM's or disputes and fully protect you and your customers.

✔ **Control across the globe**

Counteract higher payment and marketing costs in different regions by flexing B2B pricing.

✔ **Customer choice and growth**

Enabling closer relationships with suppliers to increase your range of products and generate additional sales.

**Tailored to you** ✔

Define payment terms for different markets, products or sales volumes.

**Always covered** ✔

Protect all transactions through standard card guarantees.

**Leveraging agency capabilities** ✔

Work closer with agency partners to expand reach, visibility and access to new markets and customers.

UNPARALLELED FLEXIBILITY • UNCOMPROMISED PROTECTION • SUPPORTING INDUSTRY RECOVERY AND GROWTH



Let's connect: [enterprisepartnerships@mastercard.com](mailto:enterprisepartnerships@mastercard.com)